

### <u>Challenges</u> and Advances in Data Recovery of SSDs

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## **Recovery Market Comparison**

Technology	~ Volume for 2011*	Failure Rate**	Recovery TAM (5%?)
SATA HDD	< 470M	~5%	~1.2M?
SATA SSD	< 20M	~0.7%	~7k?



#### Does the market need SSD recovery?

\* Source: Highest number from market analyst / Intel \*\* Source: Intel@IT Brief, Elerath 2007, Jiang 2008, Pinheiro 2007, Schroeder 2007



## HDD vs. SSD Recovery: Paradigm Shift



#### **Evolution**

- Fixed logical to physical
- No "erase" command
- Mechanical failure modes
- FW tuned to mechanics / ASICs
- "Swap components" approach
- Manufacturing special sauce

#### <u>Revolution</u>

- Indirection aka FTL, many copies
- Proprietary data structures
- Trim, defrag, wear-level
- Scramble, encrypt, redundancy
- Random component or FW fails
- De-solder, read, reassemble data
- FW special sauce

#### Firmware IP key to SSD design <u>and</u> recovery



- SSD market continues to grow
  - Recovery needs increasing some, solutions exist
- Recovery enablement requires trust
  - FW IP risk is significant
  - Recovery support costly for SSD company, revolution each generation, opportunity cost
- New NVM technologies on the horizon
- Investment required for cost effective recovery
  - Business models need to evolve pay for tools?

#### Rapid technology advancement requires mind shift



# Thank You !